

8380 Ericson Drive
Buffalo, N.Y. 14221
31 January, 1968

Dear Holimont Member:

January has been a productive month in terms of new members! Eight (8) applications are in process of approval. Judging by comments we've heard February can be just as good a month even though it is two days shorter, if every member pitches in to get just one hot prospect signed up. More on that later. First lets get to the new applicants:

Hugh B. Mitchell, 915 River Road, Youngstown NY - wife Mary & 5 kids 14-18
sponsored by John Cannon and Ann Stephens

Frank S. Zajack, 4900 Clinton St., West Seneca, NY - wife Eleanor & 5 kids
aged 11-20, sponsored by Bill Maloney and Walt Brownell

William A. Cook, 112 Aberdeen Ave. Hamilton, Ontario - wife Jean & 5 kids
aged 6-18, sponsored by Frank Burcher, Dr. J.C. Hall and Gordon Precious

Robert G. Hazard, 1697 Overhead Rd, Derby NY - single - Ollie's brother
sponsored by Ollie and John McHugh

William Olson, 580 Wolfel Ave, St Marys, Pa. - wife Pauline & 1 child 10
sponsored by Don Cutler and Bill Merk

W. Keith Walker, 216 Hart Avenue, Burlington, Ont. - wife Diana & 3 kids 7-12
sponsored by Henry Wright and Jim Fuller

Hugh Hendrie, 300 Shoreview Rd, Burlington, Ont. - wife Marjorie & 5 kids
aged 8-20, sponsored by Norm Byrne, Hank Wright and Paul Philp

Donald Syracuse, 180 Park Lane, Rochester, NY - wife Lou & 2 children 9-11
sponsored by Dr. Bob Vaughan and George Schlossel

There they are -- unless 5 or more members object before February 15, they go to the Board for approval. (I dont think we've had a single objection yet!)

Even though the snow has deteriorated somewhat with the thaw and rain, its still early and while I wont prophecy for fear of lousing things up, we have in the past always had a good snow after the January thaw. Use some of that spare time, or not spare time as the case may be, and start or keep talking Holimont to your skier acquaintances. Bill Weir, our Million Dollar Club member (Insurance) suggests that each member put together a list of ten names of people whom they think would be interested. He's working on a promotional campaign to get 30 to 50 members yet this year.

Note that there are brochures, a fact sheet and application forms near the front door in a wall-rack. New member and applicants' names posted there too. The ticket office has a supply of the engraved invitations for your friends.


Thanks to John McHugh for getting me started in the job and smoothing the transition. We need everybody's help to fill the club up. Think Snow!

Yours for members,
W. Weir

PRESIDENT'S CORNER - - - With frost twelve inches deep and up to eight inches of packed base and snowing as of this writing, the slopes, trails and facilities in perfect condition, your President can not do much more, the rest is in your hands.

Specifically, we need your help in bringing in those new members. The goal is a minimum of 70 new members or 1 for every 2 of our present members. Team up with another member and work on getting in your new member now.

We also need your help to attract more guests. Our target is to have 7000 guests this season as planned by the board and members committee. This would help us to attain a financially successful season. Why not invite your friends for a week-end of skiing in the finest ski area in the east?

Operating days now are from 9:30 A.M. to 4:30 P.M. on Wed., , Sat., and Sun.

Your membership committee, board members, member committee and myself stand ready to assist in any way to accomplish the goal.

The membership committee members, composed of:

Cleveland Area	Phil Geier - Phil Eggleston
Canada	Gordon Precious - Ron Raisman
Rochester Area	Jack Kirby - Walt Brownell
Southern Tier	Earl Abel - Art Beck
Buffalo Area	Bud Oliver

Holimont patches are now available and can be purchased from the ticket office or Bud Oliver. Lou Foremba, as chief designer, deserves many thanks for the job he did in designing our beautiful Holimont patches.

It was very gratifying that despite the lack of snow the New Years Eve party was a terrific success. Earl Abel and family ably assisted by the Paul Sowers and the others from Warren did an exceptionally fine job on the decorations, food, and drinks, etc. - - - many thanks.

We even had a grand march to greet in the New Year, and our second annual flare lighted chair lift was again the talk of the town.

Now that our slopes are covered with snow our parties should be even better - you can't afford to miss them.

Our latest promotional aid is now ready for mailing to members. As an appropriate invitation which we hope you will use to invite your friends, and or prospective members. Please let us know their effect and how they may be improved upon for future need. If you have any other ideas or suggestions for obtaining new members please contact one of our membership committee. Our policy of crediting this season lift fees towards a new members fee is again in effect.

May we all have many enjoyable hours skiing together at Holimont !

BILL MERK



8380 Ericson Drive
Buffalo, N.Y. 14221
February 20, 1968

Dear Holimont Member:

During the past years your Board of Directors, the several committees and many individual members have worked very hard, with the result that we have a fine skiing facility and a Club which is in a strong financial position. If our Club is to continue to prosper and grow, to enable providing the additional facilities that we all desire, it is necessary that every member help obtain new members. Bill Weir has proposed and is assisting the membership committee by serving as Chairman of a Membership Drive which will require relatively little effort from each member. Your cooperation, which can make the drive a success, is required NOW!

Briefly, we need to have each of you suggest the names of friends and acquaintances whom you feel might be potential members. Each of the regional membership committees will arrange to contact these potential candidates to first pique their interest, and then to invite them and their families to ski Holimont as our guests on one day of two "Membership Weekends", March 9-10, and March 16-17. We plan to have a Membership Desk in the Chalet to greet the guests, and provide them with identifying nametags, literature on Holimont, and a free lift ticket for each family member. The only thing we ask you to do is to provide us with names, and then be especially friendly with guests on the Membership Weekends. You will NOT be asked to contact the people you recommend.

Enclosed you will find ten prospect cards. Will you, RIGHT NOW, sit down and list ten persons whom you feel might be potential members? Please do not try to "over-qualify" your prospects; we are looking for people who like to ski, or who could afford to ski. We need the individual's name, home address, and home telephone number. It would be helpful to know the wife's name and the number of children in the family. Please put your name on the card. If you prefer, we will not mention your name; please indicate this desire. The cards, you will note are standard prospect cards and contain space for additional info we don't vitally need; you may fill it in if you desire. The entire success of this campaign depends on getting these names of potential members; please list them TONIGHT and mail the cards to your regional membership chairman (or his delegate listed below) TOMORROW.

We will mail the prospects a copy of our brochure and an intriguing letter, then follow up with a phone call in about a week to invite him and family down. We'll try to fix a date. We'll meet and greet him, show him around and even have some wine and cheese for lunch to set the mood. What friend could be insulted with that -- none!

MEMBERSHIP DRIVE - page 2

I hope we've convinced you we need your help, your names, and need them NOW. Here's where to send the cards:

In ALLEGANY: Bruce Stevens (also OLEAN)
5 Mile Rd.
Allegany, N. Y. 14706

In BUFFALO: Bud Oliver (also NIAGARA FALLS)
10 Parkwood Dr.
Snyder, N. Y. 14226

In CLEVELAND: Dr. John Bibbs
17862 Lake Rd.
Cleveland, Ohio 44122

In HAMILTON: Norm Byrne
19 Thorndale Crescent
Hamilton, Ontario

In LOCKPORT: Jerry Hilger
1111 West Ave.
Medina, N. Y. 14103

In ROCHESTER: Jack Kirby
172 Coronado Dr.
Rochester, N. Y. 14617

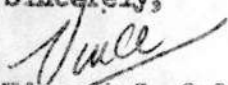
In TORONTO: Jim Fuller
126 Chartwell Rd.
Oakville, Ontario

Send cards to your closest representative. If in doubt, send them to:

Bud Oliver
10 Parkwood Dr.
Snyder, N. Y. 14226

There they are. Now its up to you. If you would like to see the Club membership rolls full for any of the variety of reasons we've heard, (eliminate off-street "guests", reduce dues, new chalet, reduce our funded debt, rope tow, etc.) now is the time for YOU to do your share. Fill out the cards and send them in today, wont you?

Sincerely,


Vincent C. Oxley, for
Bill Weir and the
Membership Committee

8380 Ericson Drive
Buffalo N.Y. 14221
June 17, 1968

Dear Holimont Member:

Summer is upon us and I don't suppose too many of us are thinking about the ski club and the white stuff that sometimes covers the hill. Be aware, though, that we will be starting membership activities in September with an open house for prospective members. We have a good list of prospects from our drive last spring, but can always use more live prospects - - send names to me, please.

New Members for your approval:

Martyn F. Cominsky, 22 Newgate Rd. Amherst, NY, wife cookie & kids Lynn(14), Dave(12), Roger(9). Sponsored by Lyd Hough & Bill Maloney.

M. K. Gingrich, DDS, 545 Stony Lane State College, Pa, wife Panny & kids Ginny(10), Tom(9). Sponsored by John McHugh & Earl Abel.

J. Roger Huffman, 88 Rice Park Dr. Avon Lake, Ohio, wife Christine & kids John(11), Bill(9). Sponsors: Drs. Bibbs & Hendershot, Don Mellinger.

William P. Knowles 7220 Old Lakeshore Rd. Derby, NY, wife Betsie & daughter Erika(7 mos). Sponsors: O. Hazard, W. Weir & R. McHugh.

W. R. Pope, Jr. 215 Dunrovin Lane, Rochester, NY, wife Joanne & kidlet Susan(8). Sponsored by Messrs. Davis, Groves, & Kirby.

William B. Smith, Jr. 483 Scholcalog Rd. Akron Ohio, wife Deirdre(Dee) & kids Timothy & Matthew. Sponsored by Messrs. Hettich, Hilger, & Hilger.

Arthur F. Worden, Jr. 6100 Railroad St. Clarence Center, NY, wife Ruth, & kids Ruth Ann(14), Cynthia(13), Jennifer(10), Amy(5), and Melissa(2). Sponsored by Messrs. Maloney, Davis & Kuhn.

Should you object to any of these, indicate to me in writing in 15 days.

As a final note, Architect Frank Burcher received many Chalet Questionnaires saying members would like to help with volunteer labor, tools or material, but without giving their names. If you wish to help, send your name to Frank at 143 James St. South, Hamilton Ontario and indicate what you can do to help.

Have a safe and pleasant summer, but start putting in your orders now for lots of snow this coming winter.

Yours for more members,


Vincent C. Oxley
Membership Chairman

REPORT OF BOYLAN APPRECIATION COMMITTEE:

After the Annual Meeting April 22, 1967 dinner was served following which, a skit "This Is Your Life, Al Boylan" was put on. Ollie Hazard acted out Baby Boylan, in diapers yet, Bob Vaughan was school boy Boylan, Bob Rapp was Boylan the Man, in Al's clothes yet. Irene Stevens was his schoolgirl love, Kathi Forsythe, a flapper of the twenties, thirties and forties was all the girls between and Beth McHugh was Mother Boylan. After a hilarious performance in which a bottle of beer was found in Baby Boylan's diapers, and thirty-six silk stockings for padding in the region of Kathi's chest, Bob Vaughan presented suitable gifts to Boylan including a pint sized toilet plunger, a bottle of Geritol and a draft for \$400. Doris Grenchon received a sweater set. Five additional checks have come in from people who missed the first collection. If you want to contribute, the committee is holding these until all have had a chance to send in their contribution. The Committee wishes to thank you for your enthusiastic response, it was much appreciated, which was very evident at the affair, and evident too from the letter received from Al.

BOYLAN APPRECIATION COMMITTEE

TO ALL HOLIMONT GOLFERS:

We have made arrangements with Holiday Valley Management for a Holimont Golf tournament the third week-end in July, the 15th and 16th, for use of the Golf Course. The tab is \$6.50 for eighteen holes and includes lunch and trophies. We will need at least fifty golfers to make this a success and it is necessary to indicate your participation. Will you tear off this section of the notice and mail to Bob McHugh, 225 Alexander St., Rochester, New York 14607, immediately. If we do not get at least fifty, the event will be scratched.

We have enclosed brochure and rate schedule for the Valley's summer facilities. You may want to make this a family week-end, in which case make your arrangements directly with the Valley as indicated, but let me know about the Golf. Come on down and let's have some fun in those beautiful hills.

Bob McHugh, Golf Chairman

GOLF

YOUR NAME _____

NUMBER IN YOUR PARTY _____

July 23, 1968

Dear Fellow Member:

The results of the questionnaire sent to you in May clearly indicates the following:

1. We must expand and improve the present chalet and its facilities prior to the 1968-69 ski season;
2. Membership as a whole favors closing the Club to the public and
3. Membership as a whole favors having membership fees to carry the operating costs of the Club.

In regard to the chalet, the Board of Directors has authorized Frank Burcher to go ahead with chalet expansion and improvement to the extent of \$5,000.00 in order to complete these improvements prior to snowfall. With regard to closing the Club to the public and having membership dues and invited guest fees covering the operating costs, there are a number of other points to consider. Because of the financial aspects to implementation of these two points, I feel that it is essential that the largest possible member shareholders are in attendance at any meeting when these two points are decided upon. Obviously, the summer months make it difficult to secure the maximum attendance at such a meeting.

As a result, despite the fact that at our April meeting we had decided to hold a special meeting by August 15th, I have recommended to the Board that this meeting be postponed until closer to the actual ski season.

At the special meeting, we anticipate being able to present to the membership, a point by point program for the 68-69 ski season to maximize the private club philosophy and at the same time, not impair our financial position. I hope to have this program presented in such a way that the membership will clearly understand all the possible ramifications and will be able to vote intelligently on our policy of operation for the 1968-69 ski season.

I trust that you will agree with my thinking in terms of postponing this essential meeting until later in the year and look forward to seeing you at that time.

Jim Fuller, Director & Chairman,
Holimont Ways & Means Finance
Committee

P.S. Any members who have not replied to the questionnaire or who have suggestions for the forthcoming ski season, I would be most happy to hear from.